



Confederation of International Contractors' Associations

The unique representative of the global construction industry



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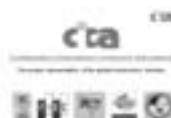
Activities

2008 & prospects

Council/General Assembly

FIEC CONGRESS

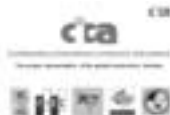
Madrid, June 18, 2009



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SUMMARY

1. CICA new Management team
2. Main concerns:
 - ❖ Fighting the Crisis: CICA Proposals "TIME IS OF THE ESSENCE"
 - ❖ The new WB Master Procurement Document (MPD)
 - ❖ Country System Procurement (CSP)
 - ❖ The "Well Prepared Contract" (WPC)
 - ❖ Procurement for Countries under Civil Law
 - ❖ Fight against corruption and unethical behavior
 - ❖ ILO and other International Labor Institutions
 - ❖ Africa
3. CICA/IFIs Meetings, Washington, December 2-3, 2009
4. Friends of CICA



1. CICA new Management (from 4th Quarter 2008)

1 – CICA new Director General :

Jacques BENATAR

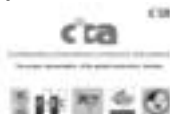
64 - Civil Eng. (ex-Chairman and CEO of BACHY & Senior Executive Managing Director of SOLETANCHE BACHY [SB] - Presently a Member of SB Board)



2 – Assistant to the Director General :

Philippe LACOSTE

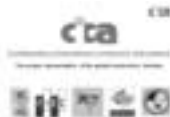
34 - Lawyer - MBA City University of NY (ex-Arbitration Chamber of Paris & United Nations [Vienna])



❖ **CICA Proposals on Fighting the Crisis**
TIME IS OF THE ESSENCE

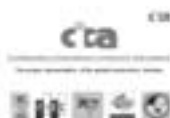
CICA circulated, worldwide, a Position Paper to Governments, International Financial Institutions (IFIs), other international organizations and medias which:

1. Expresses **CICA's concern** on how to utilize practically and urgently the billions of dollars that all Governments and International Financial Institutions are ready to inject in the Construction Industry, a key motor of the economies.
2. Proposes corresponding actions that should be urgently implemented to rush up infrastructure investment plans.



❖ **New WB Master Procurement Document (MPD)**

- After years of negotiations between CICA and Heads of Procurement of the World Bank + main Multilateral Development Banks (MDBs), final main clauses were agreed in April 2009 for the revised MPD.
- **The publication of the New MPD is expected 3rd quarter 2009.**



❖ Country System Procurement (CSP)

- **CICA's concern:** the CSP should ensure rules which promote and respect ethics, transparency, fair competition and fair balanced contract clauses.
- First stage: WB selected a number Countries, audited under key indicators for their possible eligibility to CSP.
- CICA is closely following up the works through Experts who participate in the International Technical Advisory Group (ITAG).



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❖ The Well Prepared Contract (WPC)

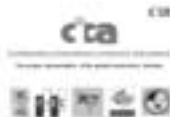
- **CICA's concern:** tasks preliminary to the tenders should be properly carried out by the Owners, including among others: providing all the permits, surveys, geotechnical and environmental studies, well prepared designs, etc.
- Starting from a concept paper already presented several times to WB/MDBs, CICA has set up a **WPC Working Group** which will propose **practical measures and clauses**.
- ➔ The "WPC" will: (1) avoid subsequent claims, disputes and/or arbitration procedures; (2) prevent compromise in terms of works quality as well as irresponsible and unethical pressures on contractors.



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❖ Updating Standard Bidding Document for Procurement of Works under Civil Law Countries

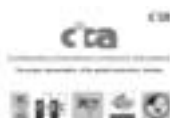
- **CICA's concern:** The Master Procurement Document (MPD) is mainly geared for Common Law Countries.
- CICA started an update of the Standard Bidding Document for Procurement of Works under **Civil Law Countries** in prospect of a "Master Procurement Document" for Civil Law Countries.
- The "**CICA Civil Law Working Group**" will provide to the WB Procurement Department updated proposals of the Standard Bidding Document for Procurement of Works/Civil Law, during the 3rd Quarter of 2009.



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❖ Fight against corruption and unethical behavior

- **CICA's motto** "it needs **two to tango**" recalls that improper behavior may arise from any of the parties involved (Owners, contractors, International Financial Institutions and all the stakeholders).
- A **CICA-FIDIC Joint Statement on Fighting Corruption and promoting ethics and good governance** has been agreed by the Presidents of both organizations and is about to be largely diffused.

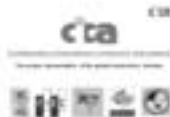


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❖ ILO and other International Labour Institutions

- **CICA's concern:** due to the diversity of CICA's membership and attitudes towards trade unions which vary across Continents, CICA cannot set up an internal unique position on the related matters.
- FIEC has agreed to keep CICA closely informed of the on-going developments and has been doing so.

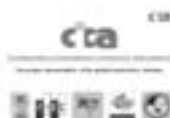
Many thanks to FIEC
for its cooperation on this matter



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❖ AFRICA

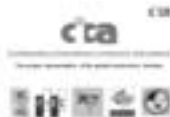
- Investment in infrastructure is key for Africa's development.
- **CICA's concern:** It is of utmost importance that African Construction Industry is well represented at all levels in discussion and can well defend its concerns, in particular with the African Development Bank (AfDB) and IFIs.
- **CICA's Objective: promoting African Contractors to join forces in order to build up a dynamic African Federation for Construction Contractors' Associations (AFCCA).**
- The African Development Bank (AfDB) invited CICA to participate to its Procurement Round Table and Annual Meetings in DAKAR (May 11-14, 2009). CICA DG participated. Very positive ongoing contacts are underway. AfDB supports CICA's initiative on AFCCA.



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« Friends of CICA »

- CICA Board defined the status of « **Friends of CICA** » in April 17, 2009.
- This status is widely opened to the Construction Industry and partners: Contractors (if & when members of their National Federations), material suppliers, equipment manufacturers, related dealers, banks, bonding companies & insurance institutions, etc.
- This will give the « **Friends of CICA** » access to high level worldwide contacts. CICA will welcome them to CICA Council meetings & Events, as well.
- A « **Friends of CICA** » dedicated liflet will be published shortly with all the details.



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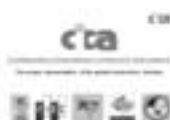
3. CICA-IFI Washington Annual Meetings

A privilege link between International Financial Institutions and Contractors

- WB and CICA are organizing **CICA-IFI Meetings** at the end of the year, dedicated, mainly until now, to Procurement issues. The last Meeting was held in IMF & WB Washington premises on December 10-11, 2008.
- The present worldwide crisis enhances the need to **open the field of discussions**, beyond Procurement.
- **Objective of next CICA-IFI09 Meetings:** to associate Infrastructures, Integrity, Legal, Risk Assessment WB Departments, IFC and MIGA to the meetings as well as MDBs related Departments.

Expected schedule: Washington, Dec. 2 - 3, 2009

Be present and save the dates !



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THANK YOU FOR YOUR KIND ATTENTION

